



# OMe-Trading Corporate Presentation

V30 February 2025

**NON NDA**



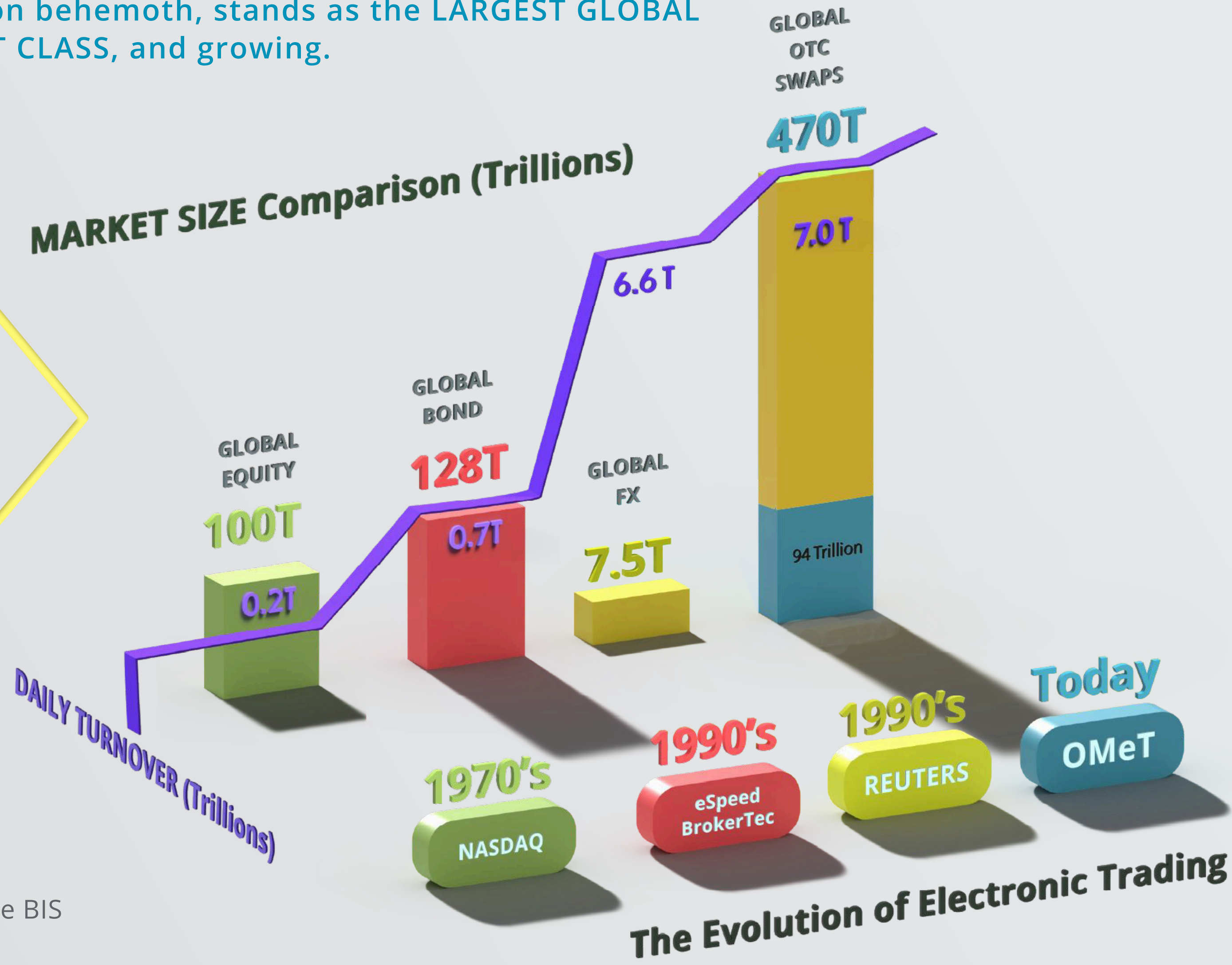


The OTC Derivatives Market isn't just ready  
for change – **It's demanding it.**

**Open Market Electronic Trading Group (OMeT)**  
is poised to lead this market transformation.



The OTC Derivative Swap Market, a staggering \$380 Trillion behemoth, stands as the **LARGEST GLOBAL ASSET CLASS**, and growing.



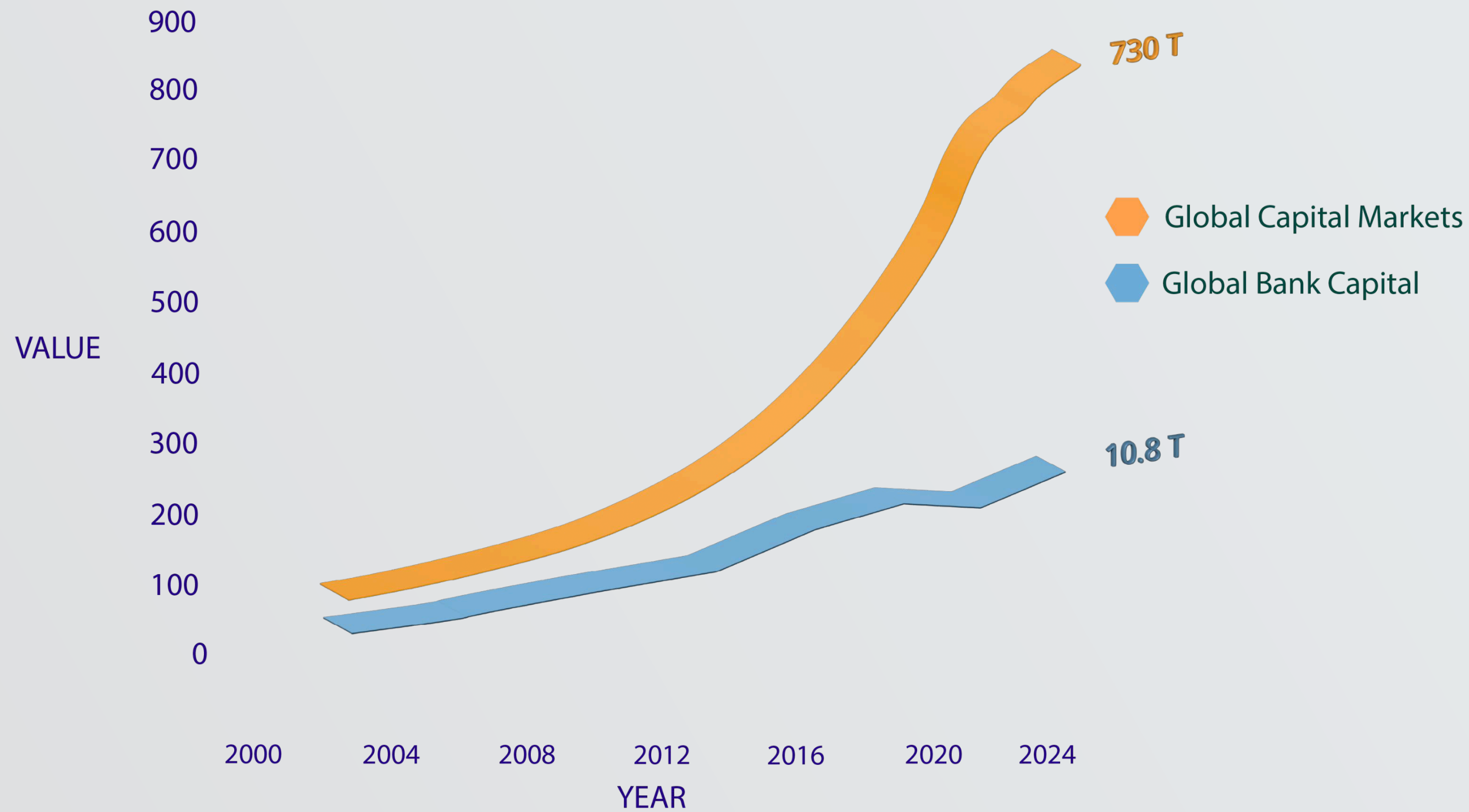
Source BIS

While other markets have embraced electronic trading, the **OTC Swaps Market lag behind** in leveraging technology.

The Dodd-Frank Act, including its provisions establishing Swap Execution Facilities (SEFs), **aims to transform** the over-the-counter (OTC) derivatives market.

By promoting central clearing and trade execution on regulated platforms, it seeks to increase **transparency, competition, and regulatory oversight, mitigating systemic risk** previously associated with this opaque and fragmented market.





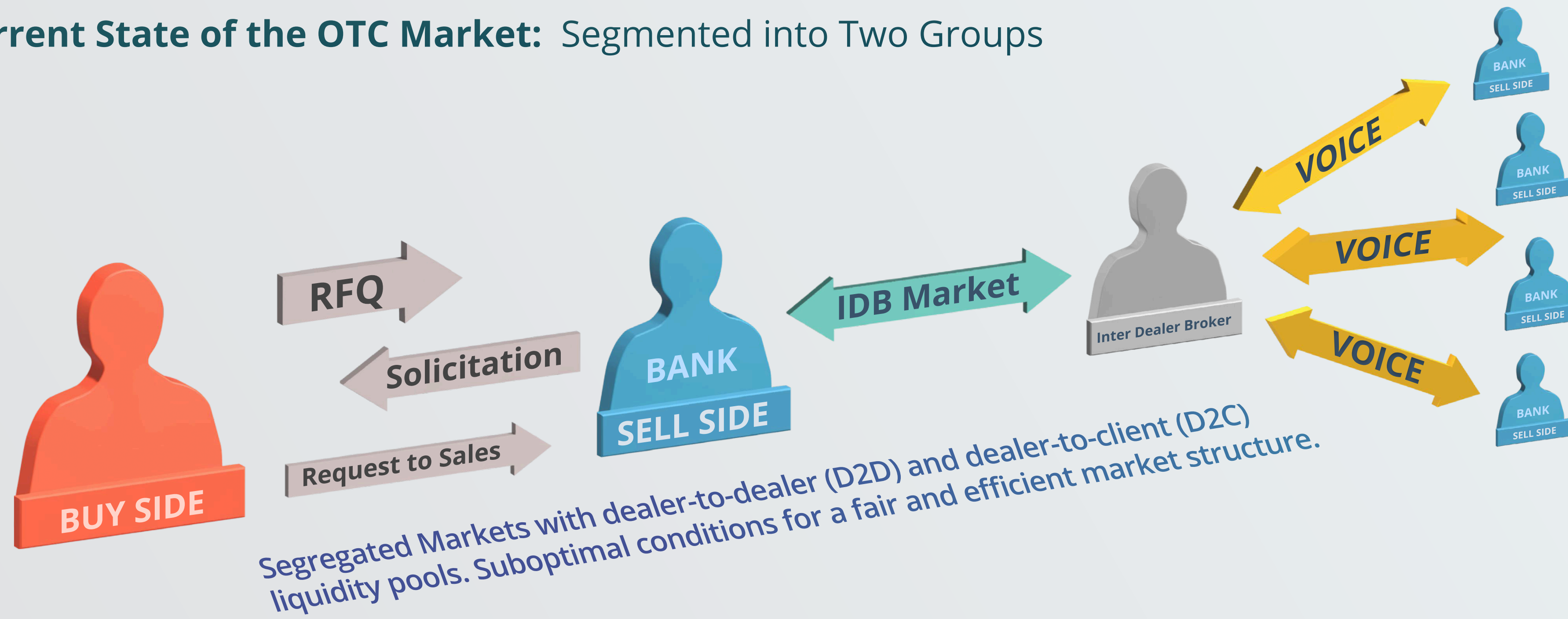
The OTC derivatives Market's current **Fragmented Trading Model** has critical **Inefficiencies** that are creating severe **Bottlenecks** within the system.

This fragmentation, coupled with **Global Banks** struggle to keep pace with the explosive growth of the capital markets.

**These factors are artificially suppressing the market's true potential.**

**With both vision and cutting edge technologies, the OMeT Team and the eMOD Protocol stands poised to seize this unprecedented market opportunity.**





### Dealer to Customer (D2C)

- Customers interact with Banks via salespeople.
- Electronic offerings are limited to RFQ (Request for Quote) protocols from Tradeweb, MarketAxess, and Bloomberg, with limited success in Emerging Markets.
- Fractured liquidity due to decentralized high-touch sales desks and limited RFQ offerings.

### Dealer to Dealer (D2D)

- Facilitated by interdealer brokers (IDBs) via direct voice/messaging methodologies.
- Limited electronic offerings exclusive to dealers.
- "Session or Dark Pool" based technologies for theoretical "Mid market" trading.
- CLOB (Central Limit Order Book) for standardized instruments mainly in USD sovereign debt, not MEX securities.

| "What our system proposes is an Entirely new way of Trading..."





## The Benefits of Electronification:

Our market research reveals a strong consensus among major market participants for increased electronification, which is mandated by regulation.

Fair and Orderly Market Place

Lower Execution Costs

Operational Efficiency

Improve Market Transparency

*Our research has identified four primary benefits of electronification for optimizing market structure..*





THE **EMOD PROTOCOL** BRIDGES  
THE GAP BETWEEN REGULATORY  
DEMANDS AND MARKET NEEDS





## A Protocol Designed for:



**Anonymous Trading:** allowing participants to trade without revealing identities, maintaining market integrity.

**Enhanced Liquidity:** allowing the democratization of market access, which increases participation while reducing costs.

**Leveling** the playing field and fostering true price discovery with the support of Liquidity Providers.

**eMOD's** real time integration with Osttra (Owned-CME and S&P Global), provides a streamlined pre trade limit check, post trade processing and risk management for seamless trade executions.

**Regulatory Compliance:** with our pending SEF approval, fully aligned with the CFTC mandate for promoting a marketplace that is accessible, transparent and reduces systemic risk.

**eMOD (Electronic Market on Demand)** is a revolutionary new patent pending protocol designed to bring fairness and efficiency to the cleared OTC derivative markets.





1 A & B submits order to trade

2 OMeT sends limit request to LimitHUB.

3 LimitHUB checks limit with FCM (Clearing Merchant)

4 FCM confirms limit LimitHUB.

5 LimitHUB provides OMeT with limit token.

6 OMeT confirms trade with Clients.

7 OMeT sends confirmation to MarkitSERV

8 MarkitSERV submits trade to CCP

9 CCP notifies FCM

10 MarkitSERV provides trade notification to client (MO & Risk System).





### BENEFITS OF LEVERAGING EXISTING GMEX & OSTRA TECHNOLOGY

- All intellectual property and custom development are owned by **OMeT**.



#### GMEX GROUP: TECHNOLOGY PARTNERSHIP

- Comprehensive, deployed exchange-grade technology.
- Currently used in Crypto and other Electronic Markets.
- Awarded 2023 Best Solution for Trading Digital Assets.
- Core Technology Stack - Includes surveillance, RFQ and CLOB protocols, and Matching Engine.



#### OSTTRA: FINANCIAL INDUSTRY STANDARD FOR PRE & POST TRADE SERVICES

- JV Ownership between CME and S&P Global.
- Industry standard solutions for pre and post trade services.
- Pre-Trade: LimitHub for Pre-Trade limit Check with FCM(s).
- Post-Trade: MarkitServ for processing directly into CCP(s).

### Proven Deployed Exchange Grade Technology in various Asset Classes

- Ensures reliability and adaptability across markets

#### Decrease Time for Regulatory Approval

- Benefit from GMEX's established compliance track record with Regulators

#### Improve Time to Market

- Leverage existing infrastructure for faster deployment

#### Reduce On-Boarding Hurdles

- Utilize familiar technology infrastructure for easier Client Adoption

#### Reduce Risk of System Failure

- Benefit from tried-and-tested technology



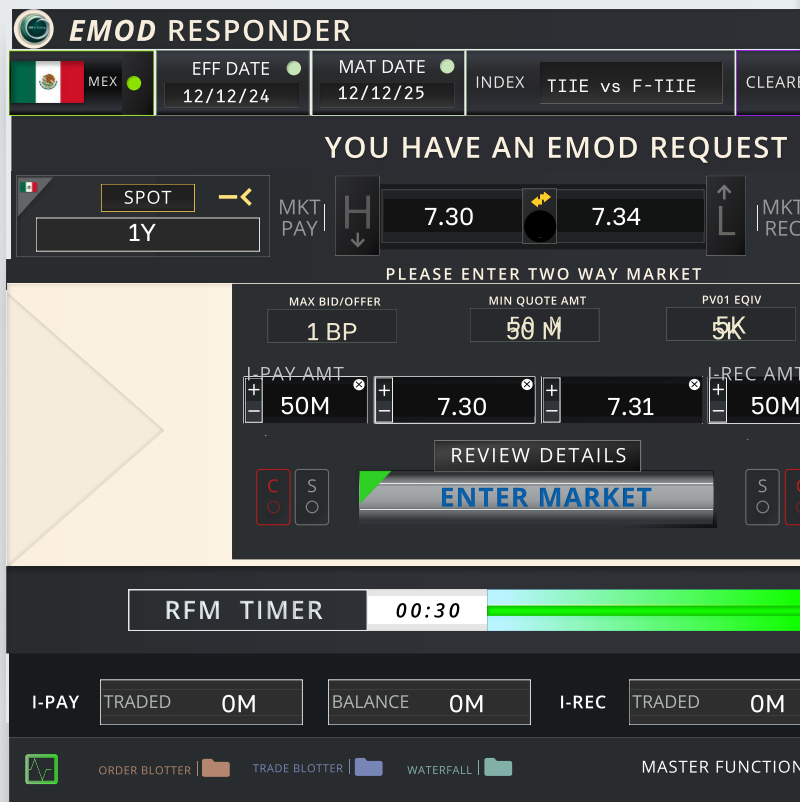
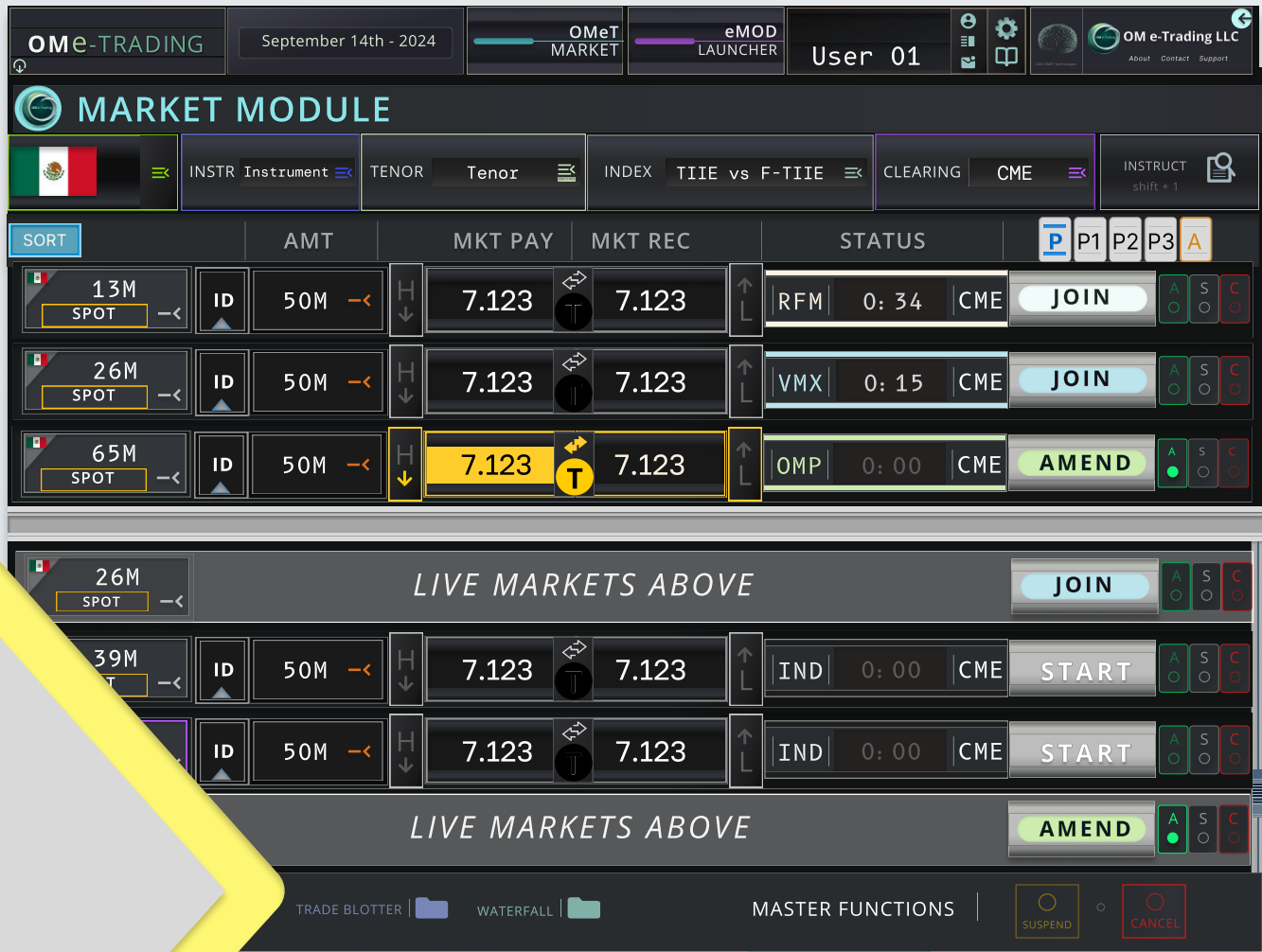
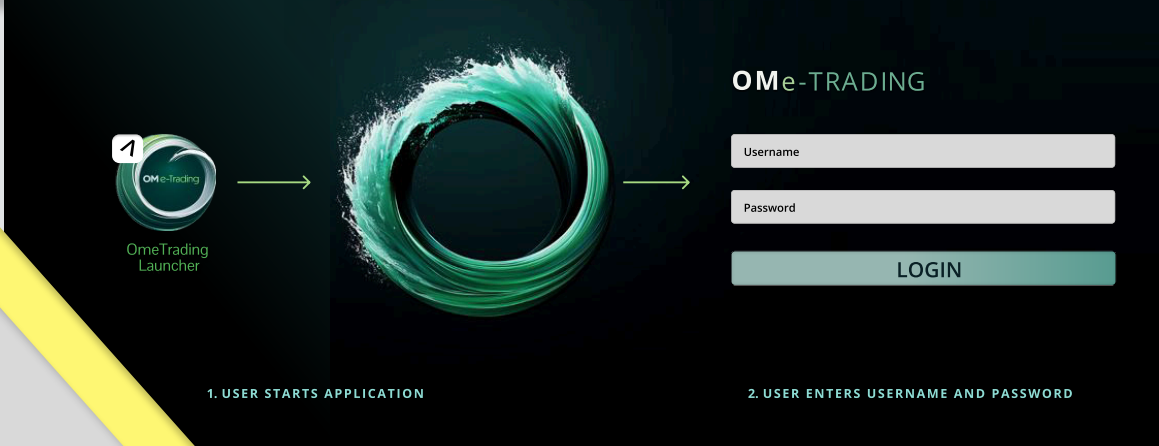
# THE RIGHT TEAM AND TECHNOLOGY AT THE RIGHT TIME..

Our team boasts over 250 (+) years of derivatives experience, providing deep market insights and strong industry relationships.

Our market driven approach is unburdened by any legacy business, systems or conflicts of interest.

Offering the most comprehensive solution, our **eMOD** protocol address the current market inefficiencies and embraces the regulatory requirements, offering an integrated front to back trading solution.

A platform for professionals that is built by professionals, **eMOD** offers a significant leap forward for the Cleared OTC Derivative markets,







# The EMOD Protocol: OMeT's Electronic platform employs an innovative 3 Phase approach to maximize market efficiency while safeguarding trader anonymity.



## RFM Private Phase (RFM)

**Initiates Trade:** Liquidity Requestor (LR) anonymously starts trade.

**Competitive Pricing:** Liquidity Providers (LPs) offer 2-way quotes for "**Social**" size.

**Discreet Matching:** Parties can privately increase size after initial trade.

### Key Features:

**Confidentiality:** Only trade level and tenor disclosed at time of trade.

**Open to Diverse LRs:** Asset Managers, Hedge Funds, Corporates, Banks.

**Complete Anonymity:** (Name, Size, Direction)

**Limited Risk Participation:** Social size.

**Upsize Trade:** Discreetly increase trading amount

**Give to Get:** Principle for information access.

## Open Market Phase (OMP)

**Transparent Market:** Displays live, actionable prices to all participants.

**Standard Sizing:** All quotes for "social amount" to protect full size.

**Private Upsizing:** Matched parties can anonymously increase trade amounts.

**Continuous Trading:** Process repeats until market inactivity triggers next phase.

### Key Features:

Inclusive participation.

Enhanced liquidity and price improvement.

Reduced market distortion.

## Volume Matching Phase (VMX)

**Midpoint Trading:** Final opportunity to trade at market-determined Mid.

**Interest Aggregation:** Participants enter **Full** desired amounts at Mid.

**Time-priority Allocation:** Trades matched at phase close.

### Key Features:

Additional chance for fair, mid-market execution.

### Revenue Model:

**Transactional Commission:** flat fee per million.

**Market Data:** Enhanced Market Data Products.

*A significant cost reduction from existing competitors*

"While conventional trading platforms are limited to a single protocol, OMeT uniquely integrates all three protocols into one seamless system. This versatility enables traders to meet a broader range of trading and risk transfer requirements than any competing platform."





# Market Landscape: Major Dealers Cite Need for Market Electronification

	<i>Voice Broker IDB</i>	<i>Bank Salesperson</i>	<i>Auction Dark Pool Session</i>	<i>RFQ Requesting Protocol</i>	<i>CLOB Central Limit Order Book</i>	<i>eMOD e-Market On Demand</i>
Fully Electronic	✗	✗	✓	✓	✓	✓
Verifiable Rules Based Trading w/ Audit T	✗	✗	✓	✓	✓	✓
D2C (Dealer-to-Customer)	✗	✓	✗	✓	✗	✓
D2D (Dealer-to-Dealer)	✓	✗	✓	✗	✓	✓
Pre & Post-Trade Anonymity (Name, AMT & Di	✗	✗	✓	✗	✓	✓
Dynamic (Trade Anytime)	✓	✓	✗	✗	✓	✓
Bespoke Instruments	✓	✓	✗	✓	✗	✓
Orderly Trading (Price/Time Priority)	✗	✗	✓	✗	✓	✓
Live Actionable Markets (Live Bid & Offers)	✗	✗	✗	✗	✓	✓
Up-Size (Increase Trading Amount)	✓	✓	✗	✗	✗	✓
Follow-on Trading (Live Order Book)	✓	✗	✗	✗	✓	✓
Trade Level Reporting (Real-time)	✓	✗	✓	✓	✓	✓
Post-Trade Automation to CCP	✓	✓	✓	✓	✓	✓
BEST EXECUTION	✗	✗	✗	✗	✓	✓





## The Opportunity: Reimagining OTC Wholesale Capital Market Trading.

### The Opportunity

- Major Participants and Regulators recognize the need for market electronification.
- Reimagine and implement a new electronic trading approach for OTC wholesale capital markets.
- Focus on LATAM OTC Swap markets, specifically Mexican TIE swaps and sovereign bonds.

### Market Potential

- LATAM cleared IRS exceeds \$50.3 billion per day in 2023, a 40% YoY increase.
- Mexico represents a significant opportunity with over \$22.5 billion ADN (Average Daily Notional).
- 325+ participants, 40+ liquidity providers, and 20 FCMs.
  - (75+ Local participants)



*High return on revenue (ROR) potential from Commissions and Market Data Revenues.*





## OMeT's Strategic Launch: Targeting the LATAM Mexican TIE Swap Market



OMeT has strategically chosen the LATAM Mexican TIE Swap Market for our initial launch, capitalizing on a unique combination of market dynamics and growth potential:

### Key Advantages:

**First Mover Opportunity:** Virtually no existing competing electronic offerings.

**Regulatory Alignment:** Significant and growing adoption of Central Clearing for OTC Derivatives.

**Untapped Potential:** Emerging Markets, showing tremendous growth, are grossly underserved.

**Regulatory Support:** Strong encouragement from market Participants, Regulators, Central Bank and Ministry of Finance.

### CME Cleared Interest Rate Swaps in LatAm Currencies

Data as of December 31, 2023



Source CME





### Key Advantages:

**Explosive Growth:** 40+% year-on-year increase.

**Robust Ecosystem:** 375+ institutional participants (75+ Local Participants).

**Strong International Presence:** Major Asset Managers, Hedge Funds, Professional Trading Funds (PTFs), and Global Banks.

**Support By:** Clearinghouses and Leading FCM's.



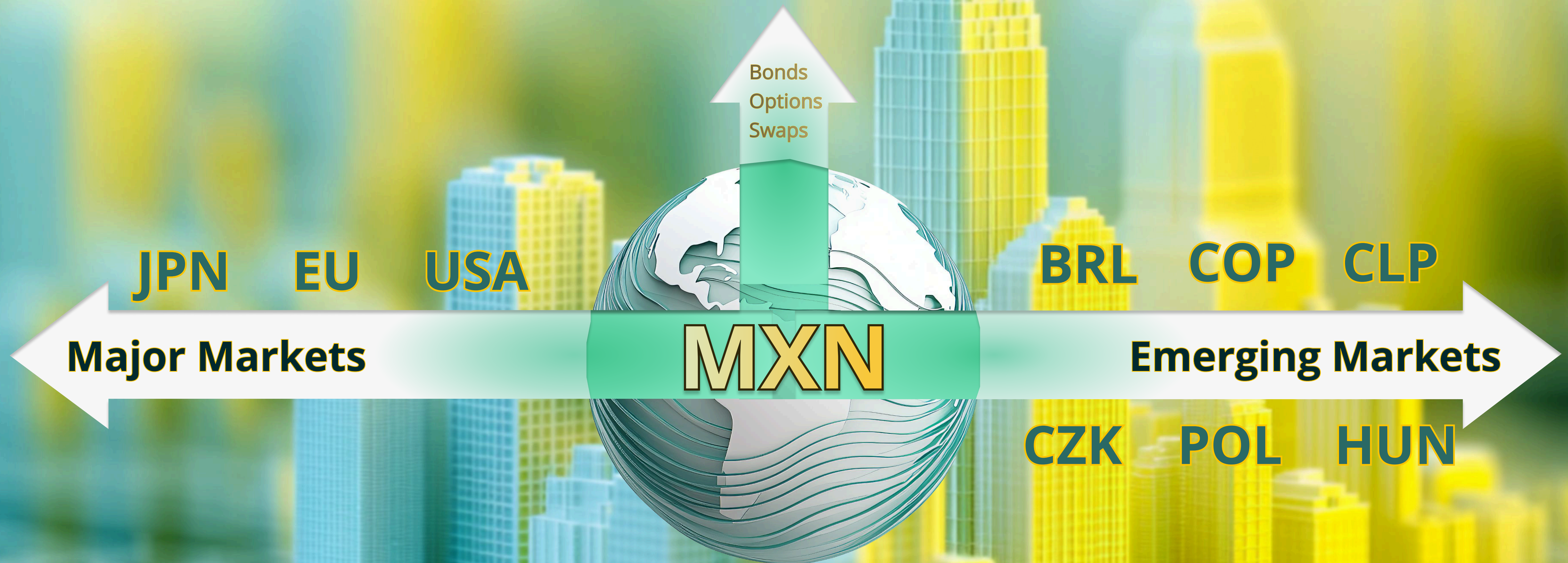


## Strategic Implications:

**Scalability:** Leverage the same client base for expansion into additional Emerging Markets

**Global Potential:** Platform adaptable for other major Derivative Markets (US, EU, and Eastern European)

This launch strategy positions **OMeT** at the forefront of a rapidly evolving market, with significant potential for growth and diversification.





# INITIAL PRODUCT OFFERINGS & TIMELINE





## Market Data: The OMeT Advantage

**OMeT's** proprietary trading platform generates and maintains comprehensive market data, delivering substantial value through multiple channels:

### Core Benefits:

**Real-Time Intelligence:** Traders gain immediate access to pre and post-trade information, enabling data-driven decisions and efficient trade reconciliation.

**Industry Integration:** Our standardized data feeds seamlessly integrate with major market data providers including Bloomberg, FactSet and Refinitiv, expanding market reach.

**Flexible Data Solutions:** Clients can access customized real-time and historical data products directly from **OMeT**, tailored to their specific needs.

### Future Enhancement: AI-Powered Analytics

We are developing sophisticated AI-driven tools as part of our Enhanced Data Product Offering. This initiative will provide:

**Deep Data Analysis:** Advanced research tools to examine and interpret **all anonymous** platform-captured data.

**Automated Visualization:** Rapid generation of insightful graphs and charts.

**Intelligent Insights:** AI-powered analysis to identify patterns and opportunities.

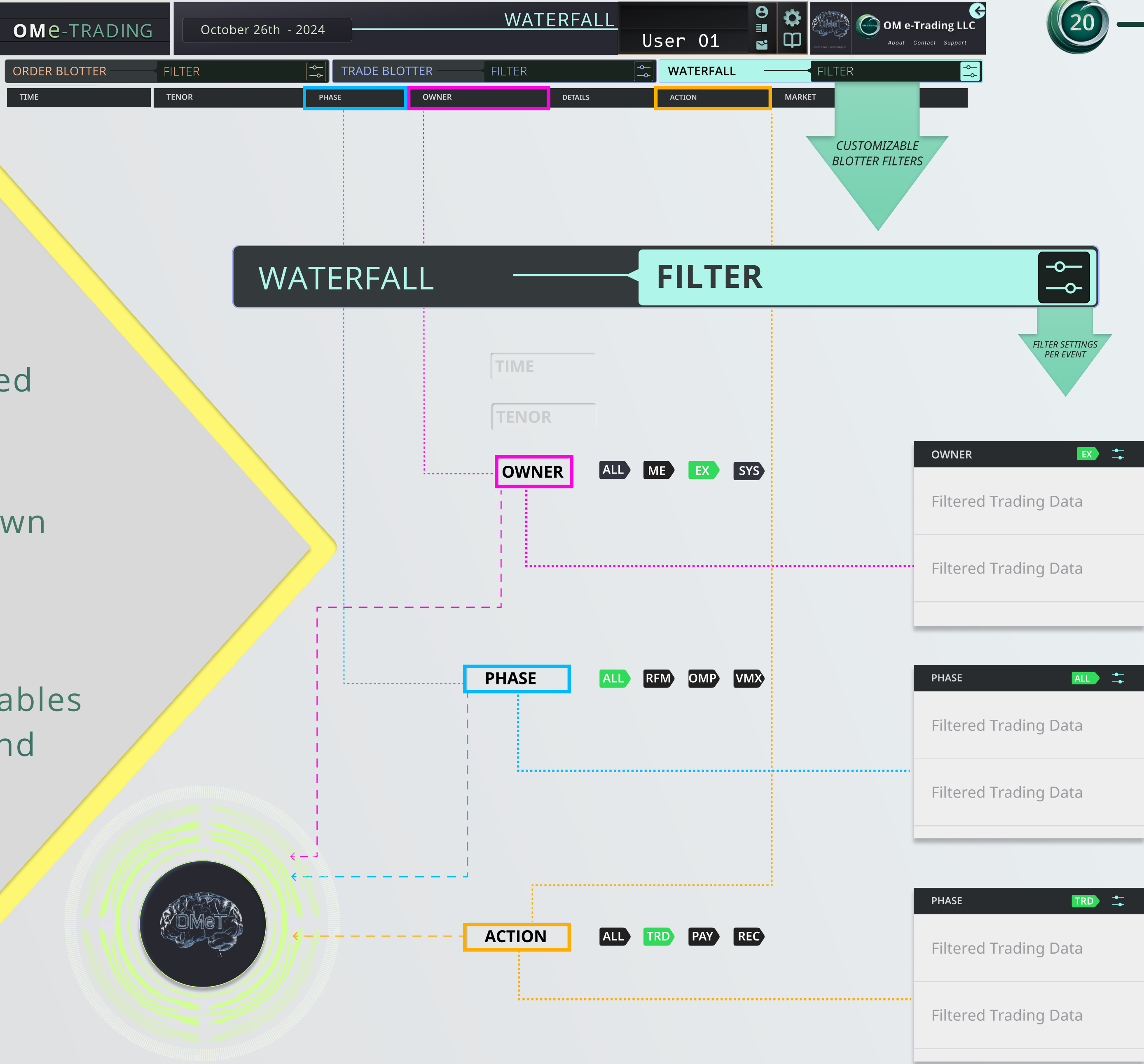




# WATERFALL Module:

Our Waterfall tool introduces OMeT's data capabilities by providing:

- ➔ **Comprehensive Activity Tracking:** Every platform interaction is captured and stored in our secure database.
- ➔ **Real-Time Visibility:** Users can monitor their own actions and platform-wide trading activity with precise timestamps
- ➔ **Advanced Filtering:** Our intuitive Filter tool enables users to sort and analyze both their activities and peer trading patterns







# Initial Product Offerings:

## SPOT

Maturities from 1 month to 30 years.

6M SPOT

→ 7M SPOT → 8M SPOT

CME

LCH

ASI

ALERT

SWITCH

VIEW

SPOT

IMM

DEC IMM

MAR IMM

## SPOT SWITCHES

Flexibility to switch any spot tenor vs. any additional spot tenor.

SWITCH	TENOR	AMOUNT	RATIO
<input type="checkbox"/>	26 M	278	Delta Neutral
<input type="checkbox"/>	39 M	250	Notional Neutral

SWITCH 1

SWITCH 2

SWITCH 3

SWITCH 4

SWITCH 5

ALERT

CME

LCH

ASI

SAVE

## IMM

IMM start dates for any tenor.

7M DEC IMM

← 6M SPOT → 8M SPOT

CME

LCH

ASI

ALERT

SWITCH

VIEW

7M SPOT

MAR IMM

## IMM SWITCHES

Flexibility to switchv/roll any IMM tenor to a longer IMM tenor.

7M MAR IMM

← 6M SPOT → 8M SPOT

CME

LCH

ASI

ALERT

SWITCH

VIEW

7M SPOT

DEC IMM

\* Initial Offering based on Client feedback

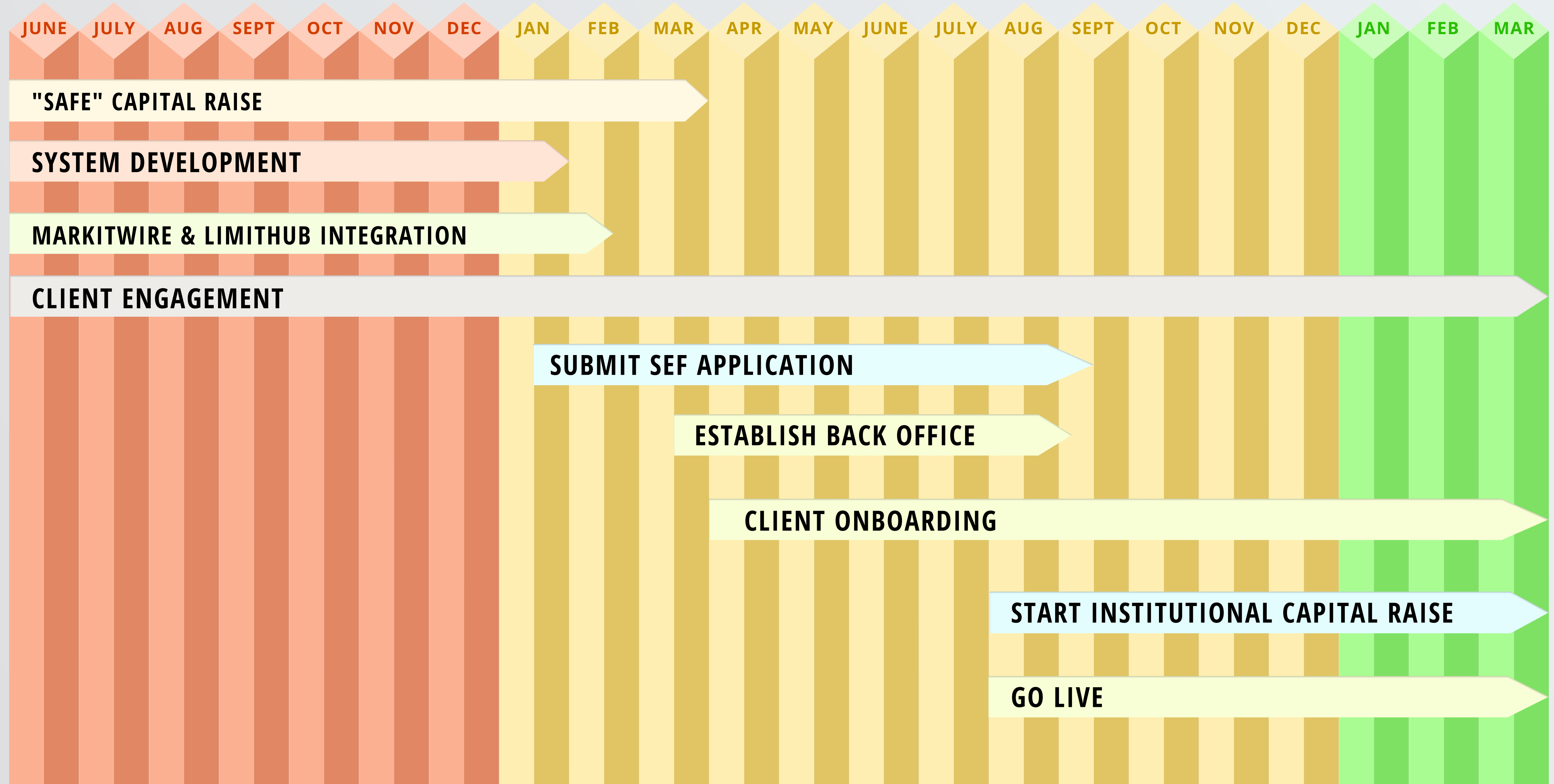




2024

2025

2026





# SAFE FUNDING OPPORTUNITY





## Current Status

- Team: Experienced team ready to implement the business plan.
- Clients: Strong support from sell-side and buy-side clients.
- Technology: Interactive working demo version of e-MOD built on proven technology.

## Initial Capital Raise & Use of Proceeds

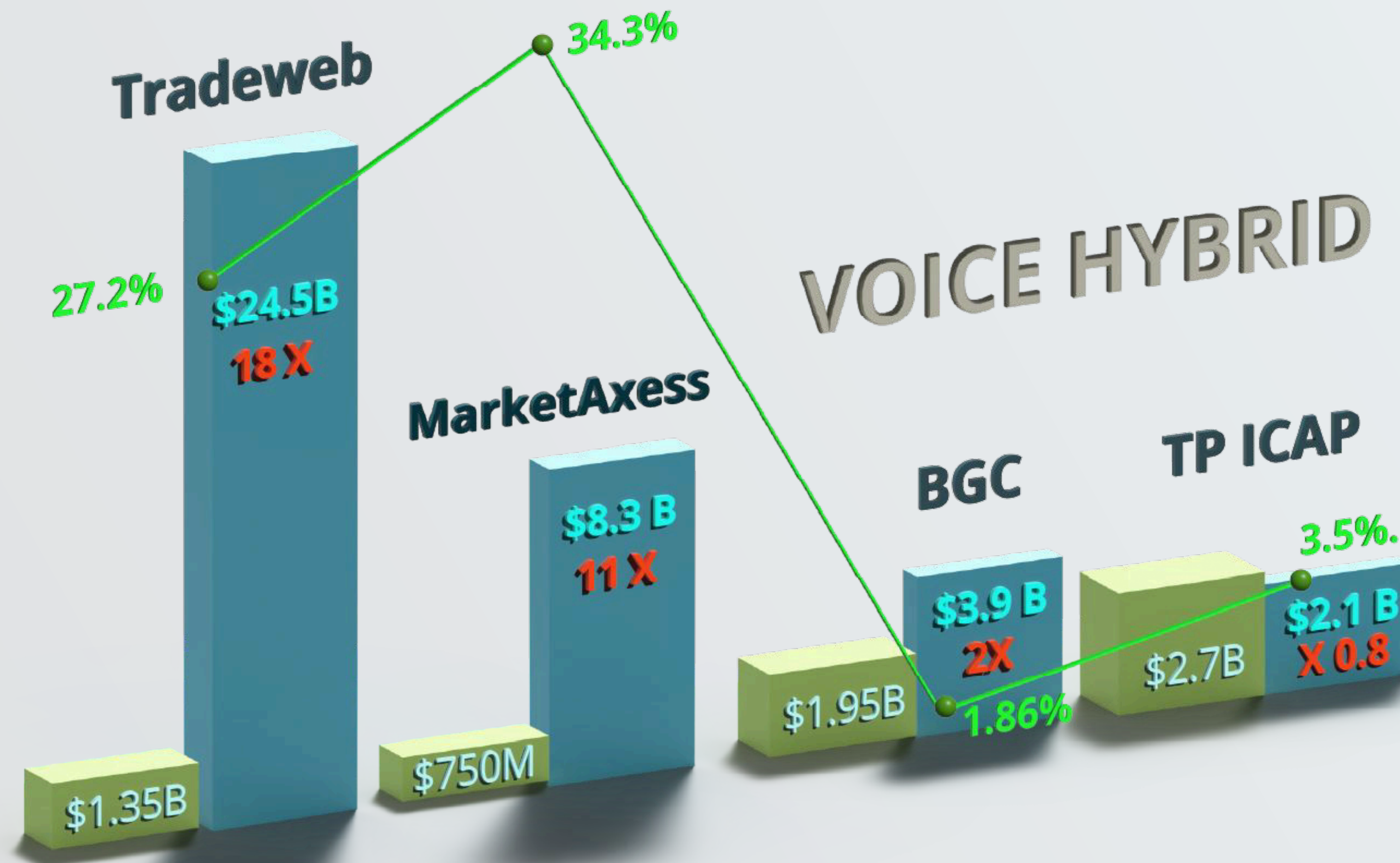
- Capital raise using a Simple Agreement for Future Equity (SAFE).
- Maximum raise of \$3.5 million.
- 15% Discount to our Series A round.
- SAFE investors capped at \$20 million pre money valuation.

## Use of Proceeds

- Complete platform development, secure SEF registration, onboard clients and build operations and sales team.



## ELECTRONIC



Annual  
REV  
2023

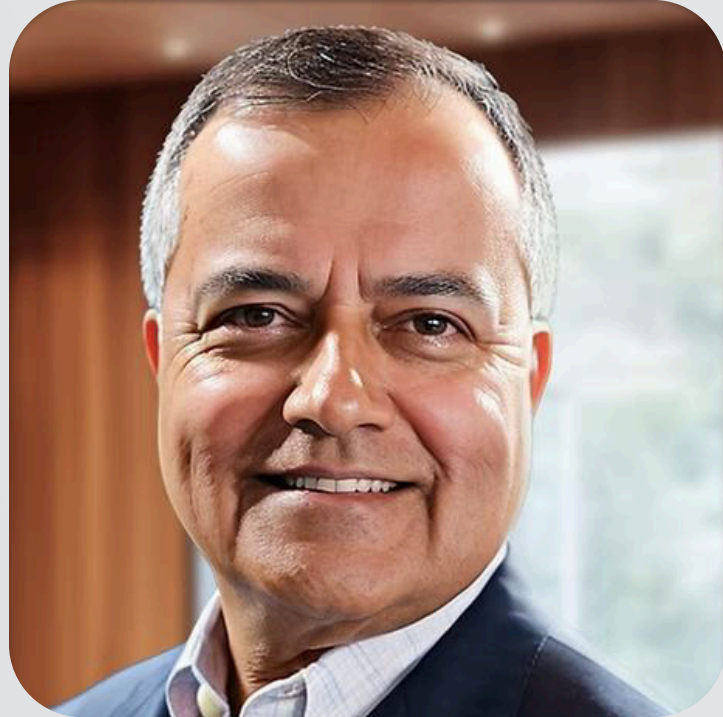
MKT  
CAP

**X = MKT CAP/REV**  
**% = NI Margin**



# THE TEAM





**Vinayek K. Singh, CEO**, has extensive experience in the global financial markets with a focus on fixed income and OTC derivative markets. He has a proven track record for building innovative e businesses and risk management solutions.



**John Cleary**, brings three decades of knowledge and experience in the OTC Interest Swap Markets. He has played a key role in the development of electronic trading in Latin America.



**Oliver Frankel**, is the Chief Risk Officer (CCO) and board member. Oliver is a retired Managing Director from Goldman Sachs (2016) and has pursued opportunities within the bilateral derivative risk space.



**Brian Salonsky** has worked at three of the large inter-dealer brokers for three decades covering top tier accounts and establishing relationships with both sell side and buy side institutions.



**Eric Vaughn-Flam** was formerly Senior Partner of two law firms, Selverne Vaughn-Flam & Mandelbaum LLC and Sanders Ortoli Vaughn-Flam Rosenstadt LLC specializing for three decades in all aspects of business law and litigation.



**Warren Schiele** brings over three decades of experience in OTC and exchange-listed derivatives to his role as a Managing Director.





**Alfredo Holguin** brings over three decades of experience specializing in Interest Rates and Foreign Exchange derivatives trading and sales.



**Simon Perry's** career spans multiple global financial hubs, including New York, London, Singapore, Hong Kong, and Los Angeles, giving him a truly international perspective on the markets.



**Erick Schiele**, with three decades in visual effects, blends fine art training and digital expertise. He leads UI development for OMET, applying his creative vision to financial trading platforms.





This is more than a business venture.

# It's a Revolution in Motion.

Join us in redefining the future of  
Cleared OTC Derivatives Trading.

[WWW.OM-ETRADING.COM](http://WWW.OM-ETRADING.COM)